



Finding the
best low risk income
generating opportunities
around the world

Fisher Funds High Income Fund

Investment Statement
Prepared as at 18 April 2011

Important Information

This is an Investment Statement for the purposes of the Securities Act 1978 dated 18 April 2011. (The information in this section is required under the Securities Act 1978). Investment decisions are very important. They often have long-term consequences. Read all documents carefully. Ask questions. Seek advice before committing yourself.

Choosing an investment

When deciding whether to invest, consider carefully the answers to the following questions that can be found on the pages noted below:

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In addition to the information in this document, important information can be found in the current registered prospectus for the investment. You are entitled to a copy of the prospectus for the Fund on request.

Engaging an investment adviser

An investment adviser must give you a written statement that contains information about the adviser and his or her ability to give advice. You are strongly encouraged to read that document and consider the information in it when deciding whether or not to engage an adviser.

Tell the adviser what the purpose of your investment is. This is important because different investments are suitable for different purposes, and carry different levels of risk.

The written statement should contain important information about the adviser including –

- relevant experience and qualifications, and whether dispute resolution facilities are available to you; and
- what types of investments the adviser gives advice about; and
- whether the advice is limited to investments offered by 1 or more particular financial institutions; and
- information that may be relevant to the adviser's character, including certain criminal convictions, bankruptcy, any adverse findings by a court against the adviser in a professional capacity, and whether the adviser has been expelled from, or prohibited from joining, a professional body; and
- any relationships likely to give rise to a conflict of interest.

The adviser must also tell you about fees and remuneration before giving you advice about an investment. The information about fees and remuneration must include –

- the nature and level of the fees you will be charged for receiving the advice; and
- whether the adviser will or may receive a commission or other benefit from advising you.

An investment adviser commits an offence if he or she does not provide you with the information required.

Dear Investor

Since forming Fisher Funds in 1998 we have made it our business to listen to our clients and understand what you want from your investments. The launch of the Fisher Funds High Income Fund marks the next step in our quest to meet your ever-evolving needs.

As we move through the many phases of our investing lives our financial needs invariably change. Whatever stage you may be at, the key to unlocking your future financial goals is to maintain a well-diversified investment portfolio.

Fixed interest investing is by no means a new phenomenon. In fact, it has origins that date back centuries. Suited to the more risk averse investor, fixed interest investments have historically offered lower risk, lower volatility, and greater stability of income when compared with equity investments.

Fixed interest investing is a relatively new development for Fisher Funds. We have historically specialised in growth investments. However, having identified a talented, experienced investment professional in David McLeish, we can now cater to the needs of investors wanting lower risk and a competitive income.

We believe the High Income Fund to be a great complement to our growth fund offerings. The Fund can invest anywhere around the world, and our portfolio manager will leverage his twelve years experience and extensive international network to find investment opportunities intended to provide you with above-average income while preserving your capital.

Our High Income Fund aims to provide New Zealand investors with a unique mix of the benefits that come from investing offshore: improved diversification, liquidity, and a locally based but globally experienced investment manager. We believe the High Income Fund marks a new high point in fixed interest fund management in New Zealand.

The addition of the High Income Fund to our stable of well established growth funds* will provide you a one-stop-shop for both your income and growth investment needs. Anytime access to your account balance, transaction history, and fund allocations are available through our web based online facility and of course our monthly newsletters will keep you up to date and in control of your money.

Fisher Funds is a long term investor and we encourage our investors to regard their investment with us as being long term. Although your funds are not 'locked in' for any period, we believe the High Income Fund offers investors a valuable lifelong investment vehicle for a portion of your nest egg.

We appreciate your interest in Fisher Funds and we look forward to helping you achieve your financial goals. If you have any questions, please contact us at 0508 FISHER (0508 347 437), visit our website at www.fisherfunds.co.nz or ask your financial adviser to contact us.



Carmel Fisher | Managing Director



* For a copy of the Investment Statement for the Fisher Funds Growth Funds, please contact us at 0508 FISHER (0508 347 437) or visit our website at www.fisherfunds.co.nz.

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Investment Summary

This Investment Statement includes information about the Fisher Funds High Income Fund.

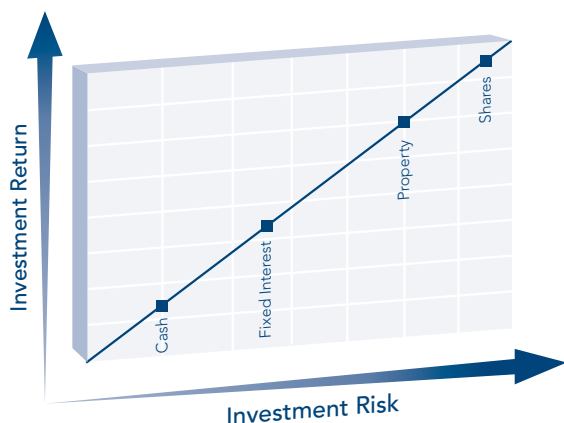
What assets will I invest in?



Local Fixed Interest	25%
Global Fixed Interest	55%
Cash	20%

Risk and return

Your money will be invested in local and global fixed interest investments and cash. Fixed interest investments tend to have lower risk and also lower returns than property and shares over the long term.



Who might this investment suit best?

The Fund suits those looking to invest across all investment timeframes.

	Short Term (< 1 year)	Medium Term (3 years)	Long Term (5 years +)
High Income Fund	✓	✓	✓

Income or growth?

This investment is designed to generate income and modest capital growth.

The Fund does not provide the sort of aggressive capital growth you might expect from property or share funds.

Will this help me diversify?

Diversification reduces risk through investing in a variety of different assets. Investors who have little or no capital invested in fixed interest may benefit from the diversification an investment in the High Income Fund will provide.

This Fund is especially appropriate for those who like the idea of having your fixed interest investments actively managed by a seasoned investment team with a history of success.

Who is responsible for the investment decisions?

Key Personnel David McLeish

Total Years' Investment Experience 12 years

David has recently returned from London and joined Fisher Funds to run our fixed interest portfolios. With over a decade of experience trading and specialising in fixed interest securities around the globe, David's skill-set is a rare commodity in New Zealand.

During his time in London he worked for Morgan Stanley, UBS and Goldman Sachs.

Most recently, whilst at Goldman Sachs, David was charged with responsibility for building a multi-asset class investment team. As a result of his efforts he gained recognition from many of the world's largest investment funds as being a market leader in his field.



Investment Summary continued

How much do I pay?

You can invest in the Fund by buying units, the minimum investment amounts are set out below.

Minimum Initial Investment	Minimum Additional Lump Sum	Minimum Regular Investment (monthly)
NZ \$2,000	NZ \$1,000	NZ \$100

Fees and charges

The fees and expenses payable by each Fund are summarised below. The fees exclude GST.

Management Fee	1% per annum
Performance Fee	10% of returns in excess of the ANZ NZ Government Stock Gross Return, subject to a High Water Mark
Trustee, custody registry, unit pricing and accounting fees	The fee is up to a maximum of 0.20% per annum of the gross asset value of the Fund with a minimum fee of \$15,000 per annum payable to the Funds Services Division for custody and investment accounting services plus any GST
Other Fund costs	Audit, tax advice, legal advice, brokerage, reporting to investors and other costs incurred by the Fund and/or the Trustee

You will not be required to pay any extra money towards fees and expenses. All costs are deducted directly from your investment and are reflected in the unit price for the fund and any quoted returns.

How do I join?

It's easy – simply complete and return the application form attached at the rear of the Investment Statement and Fisher Funds will do the rest.



“Joining is easy!
Simply fill out the
form on page 25
and we we’ll do
the rest “

Investment Guidelines

Objective

To achieve positive medium to long term returns for Unit Holders which are in excess of the ANZ NZ Government Stock Gross Return Index.

Type of investment

The Fisher Funds High Income Fund gives New Zealand investors access to a diverse and high quality portfolio of fixed interest securities.

The Fund aims to produce positive medium to long term returns by investing in handpicked investments issued by governments and corporate from around the world. Investments are only ever selected once they have passed our strict solvency, liquidity and profitability criteria.

When hearing the term 'fixed interest' most people think "low risk". While this can be true in many instances, investors can still lose money. It is therefore important to understand the true nature of what you are investing in. These next two sections aim to summarise our investment process and highlight our approach towards investing your money.

Investor profile

The Fund is most suited to investors whose priority is to preserve their capital.

Investors are given the option of either receiving the income generated by the Fund in regular instalments or reinvesting that money. It is for this reason the Fund is suited to both those seeking a stable income from their investment and those who want compounded income over time.

Investors who have little or no capital invested in fixed interest may also benefit from the diversification an investment in the High Income Fund will provide.

The Fund is especially appropriate for those who like the idea of having professional investors actively manage their fixed interest investments for them.

Investment philosophy

Simply put, we believe the risk of fixed interest investments can be measured by the ability of a borrower to meet all of its future obligations. This ability should be measured in good times and bad so that we can have a reasonable level of certainty as to future repayment.

A thorough and structured investment approach is key to achieving our goals

As discussed in more detail in 'Our Investment Approach' below, we combine macro and microeconomic analysis in our selection process. Essentially this means we take account of both economic and country risks as well as the risks, and potential rewards of individual securities. By standardising the way we make our investment decisions we aim to produce consistency and accountability over a long period of time.

Risk management is paramount

A set of strict parameters shape the composition of the Fund at all times. However, we don't stop there. We complement this set of rules with advanced risk analysis that helps us understand and plan for all kinds of possible market events. We believe this helps us prepare for the worst.

A global reach will bear fruit

Investing globally has many advantages. Today's increasingly connected world offers a wealth of opportunities, but finding them takes time, effort and expertise that many investors simply do not have. The Fund gives investors access to the debt securities of companies and governments in both developed and emerging market countries, thereby capturing investment opportunities that a solely New Zealand-focused investor might miss.

Investment Guidelines continued

Our investment approach

We take our responsibility in investing your money seriously. We demonstrate this best through the process we have in place to ensure we make well-informed and thorough investment decisions. This selection process works by approaching our investment analysis from two directions.

Get the big picture right first

This first step involves forming a detailed view on the global financial outlook. Here we aim to identify the countries, sectors, and financial markets we think will flourish in the future. As part of this process we utilise a large number of analytical tools. These include forward-looking economic indicators, industry publications, rating agency reports, and economic forecasting. We also factor in our political and geo-political views for each region. This step is designed to highlight the markets where our investments have the best chance of success.

Then comes the detailed analysis of potential investments

When analysing the risks associated with a particular investment we look at information and data in a wide range of areas. Of particular interest to us is a borrower's solvency (ability to meet long-term obligations), liquidity (ability to meet short-term obligations), and overall profitability. It is within these areas of interest that we have developed a set of measures that form the basis for our final investment decision. This process also allows us to compare one borrower with another, helping us select what we believe to be the optimal return for our desired level of risk.

Putting the pieces together

The final step in our selection process is deciding on the best combination of securities to implement our views. This involves overlaying our list of favoured borrowers with the results we achieved from our 'big picture' analysis, that is, finding the best issuers in our preferred geographic regions. These results include our outlook for interest rates, currencies, and credit risk. The aim of combining these two is to give us confidence we are not only investing in the right borrowers but that we are also using the right investment vehicle to optimise our performance.

Matters required to be disclosed by the Securities Act 1978

What sort of investment is this?

The Fisher Funds High Income Fund is a unit trust established under the Unit Trusts Act 1960. A unit trust allows individuals to pool their money together rather than invest alone. The total pool of assets in the Fund is divided into units, which are owned by investors.

The Fund is operated and managed by Fisher Funds Management Limited. The assets of the Fund are held by a trustee (Trustees Executors Limited) or a custodian on behalf of the investors. The trustee and custodian are independent of the Manager.

The value of the units is not fixed – it varies depending on the value of the Fund's assets. Movements in financial markets and exchange rates will affect the price of the units in the Fund, but not the number of units you hold. The value of your units can fall if the value of the Fund's assets falls. For more information on your risks, see page 16.

Your investment is not locked in for any period of time, and you are able to add more to your investment or, subject to any suspension of redemption, withdraw all or part of your investment as you wish.

The Fund is a Portfolio Investment Entity. For more information on the PIE regime, see page 14 'Taxation'.

The Manager may use derivatives to prudently manage the Fund's interest rate, currency and credit exposure.

The unit price of the Fund is calculated by calculating the market value of the investments, adding any income that is due to be received and deducting all liabilities. As the Fund may invest offshore, some of the Fund's assets will be denominated in foreign currencies, though the market value of the investments will be calculated by reference to New Zealand dollar equivalent amounts. On acceptance of a valid

application or withdrawal request, the unit price will be the unit price calculated as at the close of business on that day. Any applications or withdrawals received after 5pm New Zealand time will be treated as being received the next business day.

You can find out what the daily unit price is by phoning us, visiting our website www.fisherfunds.co.nz, monitoring the weekly newspapers, checking your monthly newsletter or asking your financial adviser. As the Fisher Funds High Income Fund is managed primarily for New Zealand based investors, the Fund's unit price is quoted in New Zealand dollars. The New Zealand dollar value of your investment can be determined by multiplying the current unit price by the number of units you own in the Fund.

Who is involved in providing it for me?

The unit trust is named the Fisher Funds High Income Fund.

The organisations behind the Fund are:

The Manager

Fisher Funds Management Limited (the 'Manager') is the manager of the Fund. We provide the investment expertise and are responsible for the operation, administration and client services functions for the Fund.

Our registered office is:

*Fisher Funds Management Limited
Level 2, 93-95 Hurstmere Road
Takapuna
Auckland 0622*

All investment applications, withdrawals and correspondence should be forwarded to:

*Fisher Funds Management Limited
c/- Trustees Executors Limited
PO Box 409
Wellington 6140*

The Directors of Fisher Funds Management Limited are:

- » John Wells, ACA, FCIS, FCCM
- » Carmel Fisher BCA, CFIP
- » Hugh Fisher
- » Frank Jasper
- » Lloyd Morrison LLB (Hons)

The principal residences of Carmel Fisher, Hugh Fisher, John Wells and Frank Jasper are in Auckland and the principal residence of Lloyd Morrison is in Wellington. Each of the directors may be contacted at the address of Fisher Funds (shown above).

The Trustee

Trustees Executors Limited (the 'Trustee') is the independent trustee of the Fund.

Its address is:

*Trustees Executors Limited
Level 12, 45 Queen Street
P O Box 4197
Shortland Street
Auckland 1140*

Administration Service Provider

The Fund Services Division of Trustees Executors Limited provides registry, investment accounting and custodial services for the Fund.

Activities of the Fund

The Fund was established on 25 April 2011. It is a unit trust under the Unit Trusts Act 1960, and focuses on investing directly or indirectly in global fixed interest securities.

Activities of the manager

The principal activity currently undertaken by the Manager is managing investment portfolios for a variety of investors through a range of investment products and vehicles. Fisher Funds Management Limited, an investment management company, was established in 1998 by Carmel Fisher. Other activities of the Manager include the operation of the funds and supporting and communicating with investors.

How much do I pay?

You can invest in the Fund by buying units. Unless the Manager agrees otherwise, the minimum investment amounts are set out below:

Minimum Initial Investment	Minimum Additional Lump Sum	Minimum Regular Investment (monthly)
NZ \$2,000	NZ \$1,000	NZ \$100

You are not obliged to make additional investments after your initial investment.

The number of units that you receive for your investment in the Fund will depend on the issue price for the units at the time of issue. The issue price is determined by dividing the current value of the Fund by the number of units on issue, and adding any entry fee charged by the Manager (see 'What are the charges?' on the next page). The issue price will normally be calculated as at the close of all relevant markets each day.

Investments can be made by completing the Application Form that accompanies this Investment Statement and posting it to:

*Fisher Funds Management Limited
c/- Trustees Executors Limited
PO Box 409
Wellington 6140*

along with:

1. Your cheque (crossed 'Account Payee Only' and made payable to 'Fisher Funds Management Limited Trust Account'); and/or
2. The Direct Debit Authority that accompanies this Investment Statement if you wish to make regular contributions; and
3. Appropriate identification (see 'How to Invest' on page 22).

You may also direct credit your investment to our trust account. If you wish to do this please contact our client services team on 0508 FISHER (0508 347 437).

What are the charges?

The fees and expenses payable by the Fund are summarised in the table below and more fully described under the table.

Management Fee	1.00% per annum of the gross asset value of the Fund plus GST
Performance Fee	10% of the return in excess of the Benchmark Return (subject to the High Water Mark and other restrictions set out in the Trust Deed)
Trustee, custody registry, unit pricing and accounting fees	A fee calculated at a rate agreed between the Trustee and the Manager from time to time (currently up to 0.20% per annum of the gross asset value of the Fund with a minimum fee of NZ\$15,000 payable to the Trustee's Funds Services Division for custody and investment accounting services plus any GST)
Other Fund costs	Audit, tax advice, legal advice, brokerage, reporting to investors and other costs incurred by the Fund



“The Fund intends to make monthly distributions which can be reinvested or paid out”

Fees payable by the investor

If you invest through or in connection with an adviser into the Fisher Funds High Income Fund, your adviser may elect to charge up to 4% of the amount you invest (as set out in your application form). The Manager will deduct this amount from your investment and pay it to the adviser. Should you invest directly with the Manager, we may charge an entry fee of 1% of the amount you invest.

While the Manager has the ability to charge an exit fee for the Fund (including on switches), our current policy is that there is no exit fee for the Fund. These fees are summarised below.

Entry Fee	1% of the investment amount if you invest directly with the Manager or up to 4% of the investment amount if you invest through or in connection with an adviser
Exit Fee	None

Fees payable by the Fund

The Manager is entitled to be paid a management fee of 1.00% per annum plus GST of the gross asset value of the Fund for operating and administering the Fund. This management fee is calculated daily and paid to the Manager each month.

The Manager is also entitled to be paid a performance fee equivalent to 10% of the return that is in excess of the Benchmark Return (calculated as the percentage change in the ANZ NZ Government Stock Gross Return Index multiplied by the average net asset value of the Fund for the relevant calculation period), plus GST, calculated daily and payable six monthly within three days of 30 June and 31 December. For the purposes of calculating this performance fee, the actual return for the relevant calculation period will be adjusted for any distributions paid by the Fund in that period.

A High Water Mark applies to ensure that the Manager is only rewarded for investment performance once. For full details of the performance fee calculation see the prospectus registered in respect of the offer of units in the Fund.

Trustees Executors Limited (acting in its role as Trustee and, via its Fund Services Division, as provider of custody, registry and investment accounting services) is entitled to receive a fee calculated at a rate agreed between the Trustee and the Manager from time to time (as at the date of this Investment Statement, the fee is up to a maximum of 0.20% per annum of the gross asset value of the Fund with a minimum fee of \$15,000 per annum payable to the Funds Services Division for custody and investment accounting services plus any GST) (the Fund Services Division of Trustees Executors Limited has agreed that the payment of a minimum amount for these services will not apply during the first year of the Fund). The Trustee is also entitled to be reimbursed for costs properly incurred by it in discharging its obligations as a Trustee and, via the Fund Services Division, as the provider of custody, registry and investment accounting services. International custodial fees may also be payable by the Fund, which will vary depending on the markets in which the Fund has invested and the number of transactions completed in that market.

The Manager and Trustee are also entitled to receive a fee if the Fund terminates, based on the time spent on matters relating to the termination. If the Manager is removed from office by resolution of the Unit Holders it is entitled to compensation equal to the total fees received by the Manager in the two years preceding the removal.

Expenses payable by the Fund

All expenses incurred by the Manager or the Trustee in connection with the operation of the Fund, and the acquisition or dealing with investments, will be paid from the assets of the Fund. Any expenses incurred in the investigation, acquisition, valuation or other dealing in unlisted investments will be paid from the assets of the Fund. Other expenses of the Fund include the cost of the independent audit of the Fund's financial statements, specialist tax advice for the Fund, certain investor communications, brokerage and acquiring broker research.

All fees and expenses payable by the Fund are deducted from the Fund and the unit price is reduced accordingly (they are not directly paid by Unit Holders).

These fees and expenses will be reported in the audited financial statements for the Fund (when prepared), copies of which will be sent to you at the end of each financial year (see page 20 'What other information can I obtain about the investment?').

The maximum level of fees payable to the Manager cannot be altered except by amendment to the Trust Deed or the issue terms for the Fund (see page 17, 'Can the investment be altered?'). The fees payable to the Trustee can be altered from time to time as agreed between the Manager and the Trustee.

What returns will I get?

The return for investors is reflected in the unit price of the Fund plus any distributions made. The Fund intends to make monthly distributions to investors in respect of the periods to the 15th of each calendar month (or the following day, if that is not a business day) in each year. As at the date of this Investment Statement, the Manager anticipates that the first distribution will be in respect of the period to 15 May 2011. You can either receive those distributions in cash or apply to reinvest them in more units in the Fund.

Your return will also be impacted by the tax payable on the income of the Fund (under the PIE regime, this will be paid either directly by you or effectively on your behalf by the Fund) and the fees and expenses deducted from the Fund. The Fund will have assets denominated in various foreign currencies. As the market value of these investments will be calculated by reference to New Zealand dollar equivalent amounts, any exchange rate fluctuations between the New Zealand dollar and foreign currencies will also impact on your return from the Fund.

Investors should be aware that no rate of return has been promised or guaranteed for the Fund, and that the unit price will rise and fall as the value of the Fund's underlying investments rise and fall.

To check the Fund's short term and long term historical returns, please refer to the Fund Fact sheet which is available on our website or by calling us on 0508 FISHER (0508 347 437). (As the Fund has no operating history, no data is available as at the date of this Investment Statement).

Changes in the value of your units

The key factor that will determine the value of your units in the Fund is the value of the investments made by the Manager. As the Fund invests (directly or indirectly) predominantly in global fixed interest securities (e.g. bonds), the value of your units will primarily depend on the performance of the issuers of these securities, on the performance of the relevant market generally (including interest rate movements) and the movement in the New Zealand dollar.

Any growth in the value of your units can be realised by you having your units redeemed by the Trustee in its capacity as Trustee of the Fund, or repurchased by the Manager. The Trustee in its capacity as Trustee of the Fund and the Manager are the persons legally liable to pay the redemption amount or repurchase amount for your units.

The Manager may in certain circumstances suspend redemption of units if the Manager believes it is not practicable or desirable or would be prejudicial to the interests of the Unit Holders for units to be redeemed. The suspension may continue until:

- » It is cancelled by the Manager; or
- » One year from the date of the suspension notice, subject to extension by Extraordinary Resolution of the Unit Holders of the Fund, whichever is the sooner.

The current policy is that the Manager will not suspend redemption of any units in the Fund for more than three months.

The nature of this investment is such that no quantitative amount of return on the units can be guaranteed. Investors should be aware that the unit price may fluctuate upwards and downwards as the value of the underlying investments change in New Zealand dollar terms.

Taxation

The following is a general statement of current New Zealand income tax law as at the date of this Investment Statement as it relates to Unit Holders who are New Zealand residents. Different tax rules may apply in respect of non-resident Unit Holders. The Manager accepts no responsibility for your taxation liabilities. You are advised to consult your own independent tax adviser as to your taxation position in relation to the Fund or to your holding, sale or redemption of units in the Fund.

Taxation on income derived by the Fund

Interest income earned by the Fund will be taxable, as will any foreign exchange gain from non-NZ\$ denominated debt instruments. The Fund will also be taxable on income derived from hedging contracts. The Fund will be entitled to a deduction for its expenses incurred in earning its income, and for any foreign exchange and hedging losses.

Prescribed investor rates (PIRs) Individuals

Individuals will have three PIRs to choose from. Your PIR will be 28% unless you are a New Zealand resident investor and provide the relevant details to the Manager (as indicated on the application form). The table below will assist New Zealand resident investors in determining their PIR. If you are uncertain about which rate to use, we recommend you seek professional tax advice.

If your taxable income was	And your taxable income plus your PIE income/loss was	In the 2 income years before the relevant tax year for	Your PIR is
\$0 – \$14,000	\$0 – \$48,000	Either year	10.5%
\$0 – \$14,000	\$48,001 – \$70,000	Either year	17.5%
\$14,001 – \$48,000	\$0 – \$70,000	Either year	17.5%
\$48,001 or more	Any	Each year	28%
Any	\$70,001 or more	Each year	28%

If you qualify for two different rates, you must choose the lower rate.

Trustees

Trustee investors investing on behalf of a trust can choose 0%, 17.5%, or 28% to best suit the beneficiaries of the trust. Trustees of testamentary trusts may also notify a rate of 10.5%. If the trustees choose a rate of less than 28%, or do not choose a rate at all, they will have to include their share of Fund income in the trust tax return. If they choose a rate of 28%, they will not have to do so.

Companies, charities, collective investment schemes

A New Zealand resident company, unit trust, charitable entity, PIE or superannuation fund is required to be taxed at a PIR of 0%.

It is important we have IRD numbers and up-to-date PIRs for all investors. If you have not provided us with your IRD number and PIR, we will pay tax on your income at the default rate of 28%. If you are investing jointly, we will use the highest PIR on the joint account.

The Tax Act requires the Fund to adjust your interest to reflect the tax payable by the Fund on your share of the Fund's income. The Fund will do this by periodically cancelling units held by you. The value of the units cancelled will be equal to the tax payable by the Fund on the income attributable to you. If the tax liability on that income is less than the associated tax credits, or if the amount attributable to you is a tax loss rather than income, the Fund may receive a tax refund. In that case it will either issue additional units to you or pay the amount of the refund to you.

If you are a 0% Unit Holder, none of your units will be cancelled (unless you have not provided your IRD number and advised us of your PIR), and you must include in your own tax return the income (or loss) and credits attributable to you under the Tax Act from your units in the Fund, as advised to you by the Fund after the end of each year, and pay tax accordingly. These amounts must be returned even if you have not advised the Fund that you are a 0% Unit Holder. Trustees who have advised us of a PIR less than 28% must also include in their tax return income (or loss)

and credits from their units in the Fund. The Fund does not expect to make any distributions to fund tax payments.

If you are not a 0% Unit Holder or a trustee who has advised us of a PIR less than 28%, you will not be taxable on any amount of income from the Fund, unless you have notified a PIR which is lower than your actual PIR.

Distributions from the Fund

Distributions and amounts paid on the redemption of units will not be subject to any tax (except that the Manager may cancel units to meet the Fund's tax liability as described above, periodically or at the time of a redemption), and will not have any imputation credits attached to them.

Sale of Units

The tax treatment of sales of units in the Fund depends on the tax status of the Unit Holder. Generally, profit on sale will be taxable if the Unit Holder:

- a. Acquires the units with the dominant purpose of disposing of them;
- b. Is a dealer in investments of the same kind as the units, and acquired the units for the purpose of that business; or
- c. Is engaged in a business an ordinary incident of which is the sale of investments of the same kind as the units.

Distributions

The Manager has discretion as to whether to pay distributions from the Fund.

We expect to pay a distribution monthly, calculated to the 15th of each calendar month (or the following day, if that day is not a business day) in each year. The Manager currently anticipates that the first distribution will be in respect of the period to 15 May 2011. The Manager will pay any distributions which may be declared within two months of the final day of the period to which they relate. You have the choice to reinvest distributions in more units if you wish or you can receive the cash to your nominated bank account. No distributions payments will be made by cheque.

Income that is not distributed is invested as part of the assets of the Fund but may also be used to make later distributions to investors. Any distributions that are made will be made in proportion to the number of units held by you at the relevant time. When a distribution is made, the price of the units will reduce by the distribution per unit. The person legally liable to pay the distribution is the Manager.

What are my risks?

There is some degree of risk involved with all investments. The potential return on an investment is generally related to the risk of the investment. Investment risk encompasses the chance of losing some or all of your investment, and the possibility that investment returns become negative.

The Fund has no operating history as at the date of this Investment Statement, and the past investment performance of the Manager is not necessarily a guide to the future performance of the Fund. Investments in the Fund are not guaranteed. The value of your investment can go up and down. The main risk is that you will not recover the full amount invested or not receive any returns on your investment. This may occur where the value of the investments made by the Fund falls in New Zealand dollar terms by such an amount that the value of your units is less than you paid for them.

The Fund invests directly or indirectly in global fixed interest securities, such as debentures, bonds, notes or similar instruments.

Some of the events that can affect the returns and cause the value of your investment to go up and down are:

- » **market risk** – Investment markets are affected by a host of factors, many of which are outside the Manager's control. These include economic and regulatory conditions, political events and environmental and technological issues. The performance of investment markets is a key factor in determining returns from the Fund. Macroeconomic fluctuations and volatility will produce changes in the market price the investments made by the

Fund. In addition, the liquidation of money invested in a fixed interest rate security may be delayed through the suspension of trading in those securities;

- » **interest rate risk** – Changes in interest rates can have a negative impact directly or indirectly on investment values or returns. This risk is particularly important in this instance as the Fund intends to invest directly or indirectly in global fixed interest securities. A fixed rate security may become more or less valuable depending on changes in interest rates. If market interest rates rise, the fixed rate security is less valuable, and vice versa when market interest rates fall. Interest rates are influenced by a number of national and international economic factors, including exchange rates, consumer spending, employment levels, other inflationary pressures and, in New Zealand, the Official Cash Rate set by the Reserve Bank.
- » **currency risk** – The Fund will hold assets denominated in various foreign currencies. As the value of the Fund is calculated by reference to New Zealand dollar equivalent amounts, fluctuations in the exchange rates between the New Zealand dollar and foreign currencies could impact on the Fund irrespective of any changes in the value of the investment. In addition, economic, political or market conditions in New Zealand could impact on the value of the New Zealand dollar. The Manager intends to enter into foreign currency exchange contracts to manage currency exposures, including contracts to maximise the New Zealand dollar returns of the Fund.
- » **key personnel risk** – The success of the Fund depends to a significant extent upon the Manager continuing to employ a number of key personnel;
- » **inability to meet investment objective** – There is no guarantee that the Fund will execute or achieve its investment objectives, and such objectives should not be interpreted as a guarantee or assurance of returns. A failure to achieve investment objectives would negatively affect the Fund;

- » **investment specific risk** – Specific events affecting the price and return of a particular fixed interest rate security that the Fund has invested in could cause adverse fluctuations in the price or return of the investment and negatively impact upon the Fund;
- » **derivative and counterparty risk** – The Manager intends to enter into foreign currency exchange contracts to manage currency exposures and may also enter into other derivative contracts with a view to managing the Fund’s interest rate and credit exposure. Certain risks arise out of the use of derivatives, including significant gains or losses and the counterparty to a derivatives contract not being able to meet any or all of its obligations (because, for example, the counterparty is suffering financial difficulties). If any of these risks eventuate, it could negatively affect the Fund.
- » **regulatory risk** – Returns may be affected by any adverse regulatory changes in both New Zealand and offshore, which could have an impact on your investment;
- » **taxation** – There is a risk that tax laws (whether in New Zealand or other jurisdictions) may change, which may affect returns to Unit Holders;
- » **PIE Status** – Loss of PIE status for failing to meet the requirements of the Tax Act would negatively impact the Fund;
- » **investment style** – The investment style and strategy of the Fund may result in your returns being different from any share market index or bond index and from competing investments;

If these risks eventuate, it is reasonably foreseeable that you could receive, in total, less than the amount you invest in the Fund. You will not be obliged to pay any money in addition to the amount that you invested.

Consequences of insolvency

If the Fund was insolvent at the time it made a payment to you, you may have to repay that

sum to a liquidator of the Fund, if the Fund was subsequently wound up. In the event of a winding up of the Fund the assets of the Fund will be used to pay any creditors and any balance will be distributed to Unit Holders in proportion to their holding of units at the time of distribution.

Can the investment be altered?

You can add to your initial investment and withdraw from your investment at any time, provided minimum investment amounts are met (as outlined on page 11) and provided redemptions are not suspended (see the next page under ‘How do I cash in my investment?’). You can withdraw amounts from your investment by requesting that all or some of your units be repurchased or redeemed (see ‘How do I cash in my investment?’ on the next page).

The Manager is entitled to charge an entry fee or exit fee on additional investments and withdrawals including switches (see ‘How much do I pay?’ on page 11). The Manager’s current policy is to charge a 1% entry fee on additional investments and no exit fee. If you invest through or in connection with an adviser into the Fund, your adviser may elect to charge up to a 4% entry fee on additional investments (as set out in your application form).

The Manager and the Trustee may amend the Trust Deed:

- » With the approval of an Extraordinary Resolution of Unit Holders; or
- » Without such approval in certain circumstances (such as where the Unit Holders’ interests are not, in the Trustee’s opinion, materially and adversely prejudiced).

Any terms of issue of the units that are set out in the current prospectus for the Fund but not prescribed in the Trust Deed may be changed by a memorandum of amendment to the prospectus or when a new prospectus is issued, subject to:

- » the rights of existing Unit Holders of the Fund being reserved; and/or

- » the proposed change being notified to Unit Holders of the Fund more than two months before the change occurs (whether or not it is to take effect before or after the date of the change) and either:
 - » Unit Holders of the Fund holding not less than 10% of the units on issue (other than those held by the Manager or any related person of the Manager), having been invited to do so in the notice, do not give notice of intention to call a meeting of Unit Holders regarding the proposed change within 30 days of the date of the sending of the notice or do not at such meeting reject by Extraordinary Resolution the proposed change; or
 - » Unit Holders of the Fund who oppose the proposed change being offered an opportunity to sell or redeem all their units at the then current exit price (without deduction of any exit fee) before the change takes effect.

How do I cash in my investment?

You may request the withdrawal of all or any of your units in the Fund at any time. Unless the Manager agrees otherwise, the request must:

- » Be in writing;
- » Be sent to the Manager at the address specified on page 10;
- » Detail the amount you wish to withdraw from the Fund, your Unit Holder Number, and the bank account to pay the proceeds to; and
- » Be signed by all current unit holders.

Any withdrawal request received after 5pm New Zealand time on a business day will be treated as being received on the next business day. Your withdrawal request will be processed at the unit price calculated by the Manager according to a formula set out in the Trust Deed.

Broadly speaking, the unit price is determined by dividing the current value of the Fund (assets

minus liabilities) by the number of units on issue at the date of calculating the unit price. The unit price will normally be calculated as at the close of all relevant markets each day. Any undistributed amount held in respect of a unit that is to be withdrawn in the Fund's distribution account will be paid to the Unit Holder upon the withdrawal of their units.

The Manager may deduct from your withdrawal proceeds an amount equal to any PIE tax paid by the Fund on income allocated to the withdrawn units. See page 14 for more details.

Payment to you will usually be made within ten business days after the withdrawal request is received from you.

The Manager may:

- » Decline to act on a request for less than the Minimum Transaction Number (units having a value of \$100) unless it relates to all of your units in the Fund;
- » If the number of units remaining would be less than the Minimum Holding in the Fund (units having a value of \$1,000) decline to act on the request or require the withdrawal of all remaining units; or
- » Decline to act on a request where such redemption or repurchase would threaten the Fund's eligibility for PIE status.

The Manager may in certain circumstances suspend redemption of units if the Manager believes it is not practicable or desirable or would be prejudicial to the interests of the Unit Holders for units to be redeemed. The suspension may continue until:

- » It is cancelled by the Manager; or
- » One year from the date of the suspension notice, subject to extension by Extraordinary Resolution of the Unit Holders of the Fund, whichever is the sooner.

Our current policy is that the Manager will not suspend redemption of any units in the Fund for more than three months.

The Fund will terminate upon the earliest of:

- » The expiry of a period of 80 years from the commencement date of the Fund;
- » The day falling six months after the day on which the Manager gives notice to the Trustee requesting that the Fund be wound up; and
- » The day on which the Fund is terminated pursuant to the Trust Deed, statute or general law.

Upon winding up of the Fund, the Trustee will realise all of the Fund's assets and, after providing for claims and liabilities (including tax and fees), will distribute the balance to Unit Holders in proportion to their holding of units at the time of distribution.

The Fund may, with the Trustee's approval, be terminated early or the units may be switched into a new fund on terms which are similar in all material respects to the terms of the existing Fund if the Manager considers it is desirable to do so for taxation purposes.

You are entitled to sell your units to another person subject to the Manager's right of first refusal (at the current unit price). To effect a sale, you must deliver to the Manager an instrument of transfer in a form approved by the Manager and signed by both you and the transferee. The Manager also has the right to adjust the number of units transferred to the transferee to reflect the incidence of tax up to the time of the transfer. In the Manager's opinion, there is currently no established market for the sale of the Fund's units.

The Manager may refuse to register a transfer of units where:

- » The Trust Deed or any statutory provisions have not been complied with;
- » Registration of the transfer would result in the transferor or the transferee having less than the Minimum Holding of units in the Fund;
- » The transfer is of less than the Minimum Transaction Number (units having a value of NZ\$100) for the Fund;

- » The Manager has not received from the transferor information concerning the transferee usually required to subscribe for units; or
- » The transfer would threaten the Fund's eligibility for PIE status.

Who do I contact with inquiries about my investment?

If you have any questions about your investment in the Fund please contact:

The Client Services Manager

*Fisher Funds Management Limited
P O Box 33 549
Takapuna
Auckland 0740
Freephone 0508 FISHER (0508 347 437)
Telephone 09 445 3377
Facsimile 09 489 7139
Email enquiries@fisherfunds.co.nz
Website www.fisherfunds.co.nz*

Is there anyone to whom I can complain if I have problems with the investment?

If you have a complaint about your investment, please contact:

General Manager

*Fisher Funds Management Limited
Level 2, 95 Hurstmere Road
Takapuna
Auckland 0622
Freephone 0508 FISHER (0508 347 437)
Telephone 09 445 3377
Facsimile 09 489 7139
Email enquiries@fisherfunds.co.nz
Website www.fisherfunds.co.nz*

If we are unable to resolve your complaint you may contact the Trustee at:

Trustees Executors Limited

*Level 12, 45 Queen St
P O Box 4197
Shortland Street
Auckland 1140
Telephone 09 308 7100*

The Manager is a member of an independent dispute resolution scheme operated by Financial Services Complaints Limited ("FSCL") and approved by the Ministry of Consumer Affairs. We have 40 days to respond to your complaint. If you are not satisfied by our response, you may refer the matter to FSCL by emailing info@fscl.org.nz or calling FSCL on 0800 347257. Full details of how to access the FSCL scheme can be obtained on their website www.fscl.org.nz. There is no cost to you to use the services of FSCL.

There is no ombudsman to whom complaints about the units in the Fund can be made.

What other information can I obtain about the investment? Prospectus and financial statements

Other information about the units and the Fund is contained or referred to in the current prospectus for the Fund. A copy of the prospectus (and of any certificate registered under the Securities Act 1978 to extend the period during which units may be offered under such prospectus) is available on request from the Manager. A copy of the prospectus (and any such certificate) will be provided free of charge. A Copy of the prospectus is also available on our website, www.fisherfunds.co.nz.

Further information about the Fund will be contained in the Manager's and the Fund's financial statements, when prepared. Financial statements will be prepared for the Manager and the Fund as at the end of each financial year. Copies of the financial statements (once they are available) may be obtained on request from the Manager free of charge.

The Manager will send to each person who is a Unit Holder in the Fund as at the end of a financial year:

- » a copy of the Fund's financial statements for that financial year;
- » a copy of the auditor's report on those statements;
- » a summary of any amendments made to the relevant Trust Deed since the previous balance date of the Fund.

Other information

You may also request the Manager to send to you:

- » a copy of the Trust Deed for the Fund, for which a copying fee (currently 20 cents per page) will be charged;
- » a comparison of actual returns made by the Fund against any prospective returns referred to in any prospectus or advertisement relating to the Fund.

To do so, you should call or write to the Manager using its contact details noted on page 19. A copy of the Trust Deed for the Fund is also available on our website, www.fisherfunds.co.nz.

Registered information for the fund

The following documents may be viewed (by searching under Fisher Funds Management Limited) on the Companies Office of the Ministry of Economic Development website at www.companies.govt.nz.

- » the latest registered prospectus for the Fund;
- » the Trust Deed and any amendments to the Trust Deed for the Fund; and
- » the latest annual financial statements for the Fund and the Manager.

Copies of these documents may also be obtained on payment of a fee by telephoning the Ministry of Economic Development Business Service Centre on 0508 266 726.

Register of unit holders

The register of Unit Holders is open for inspection during normal business hours at the registered office of the Manager specified on page 10. If you wish to inspect the register please telephone the Manager on freephone 0508 FISHER (0508 347 437) or 09 445 3377 to arrange a suitable time.

You may also request a copy of the register. A copying fee (currently 20 cents per page) will be charged.

Requests for information

All requests for the information referred to above should be made in writing and sent to the Manager at the address specified on page 10.

Glossary

Assets are things of value such as: cash, securities, accounts receivables and inventory.

Benchmark Return refers to the return against which the Fund's performance is compared for the purpose of calculating the Manager's performance fee. The Benchmark Return reflects the return that would have been achieved if the Fund had been invested in NZ government stock, as measured by the percentage change in the ANZ NZ Government Stock Gross Return Index and multiplied by the average net asset value of the Fund for the relevant calculation period.

Extraordinary Resolution means an extraordinary resolution of Unit Holders of the Fund passed at a meeting duly convened and held in accordance with the provisions contained in the Trust Deed and carried by a majority of not less than $\frac{3}{4}$ of the persons voting at the meeting upon a show of hands or, if a poll is duly demanded, by a majority consisting of not less than $\frac{3}{4}$ of the votes given on such poll.

A reference to **the Fund** means the **Fisher Funds High Income Fund**.

High Water Mark refers to the restriction placed on payment of the performance fee by including a provision in the performance fee calculation that no performance fee is paid if the Manager is recovering any losses that may have been incurred by the Fund. The high water mark is the highest unit price on which any previous performance fee was paid (adjusted for capital movements such as a split of units).

Liquidity is the ability to easily trade shares, even in large parcels, without significantly influencing the price of the shares. In a "liquid market" there are many buyers and sellers willing to trade large volumes.

The **Manager** or **Fisher Funds** is Fisher Funds Management Limited, the company that is responsible for the operation, administration and client services functions for the Fund.

Managed Fund is a term used to describe pooled investment vehicles (such as unit trusts) that are professionally managed for investors.

A **Portfolio** is a collection of investments all owned by the same individual or organisation.

A **Portfolio Investment Entity** or **PIE** means a portfolio investment entity as defined in section YA 1 of the Tax Act. The Fund is a PIE.

Redemption is a method of withdrawing an investment in a unit trust whereby investors sell units directly back to the unit trust (Fund)

Repurchase (or **Manager Buy Back**) is term used when a fund manager buys units in the Fund back from an investor.

Tax Act means the Income Tax Act 2007.

Trust Deed means the unit trust deed between the Manager and the Trustee dated 28 July 1998 as amended and supplemented from time to time.

A **Unit Holder** is a person or other legal entity who owns units in a unit trust.

Unit Prices for unit trusts are calculated by adding the market value of the investments to any other net assets (assets less liabilities) and dividing by the number of units on issue.

A **Unit Trust** is a trust that pools together many investors' money in order to make investments. Each investor has a share of the pool of money represented by the number of units they own in the trust.

Valuation is the process of determining the value of an asset or company. There are many techniques for valuation, and it is often partially objective and partially subjective.

How to Invest

To ensure correct interpretation of your details, please:

- » Print clearly using CAPITAL LETTERS.
- » If an item is not applicable, please leave the designated area unmarked.
- » If you make a mistake, simply draw a line through the mistake and initial the change. Do not use correction fluid. Write the correct details above the designated area.
- » If there is not enough room, please use any available space in the margins.

Application forms

- » Please complete the Application Form contained in this Investment Statement.
- » Joint applications must be signed by all investors.
- » Company applications must be signed by at least one director.
- » Trust applications must be signed by all trustees, unless evidence is provided showing alternative signing authorities.
- » If signed under Power of Attorney, the attorney must certify that he / she has not received notice of revocation of the power.



**“Read this!
It will help you
fill out the
application
form”**

Determining your prescribed investor rate Individuals

Individuals have three PIR rates to choose from. Your prescribed investor rate will be 28% unless you are a New Zealand resident investor and provide the relevant details to the Manager (as indicated on the application form). The table below will assist you in calculating your PIR. If you are uncertain about which rate to use we recommend you seek professional tax advice.

If your taxable income was	And your taxable income plus your PIE income/loss was	In the 2 income years before the relevant tax year for	Your PIR is
\$0 – \$14,000	\$0 – \$48,000	Either year	10.5%
\$0 – \$14,000	\$48,001 – \$70,000	Either year	17.5%
\$14,001 – \$48,000	\$0 – \$70,000	Either year	17.5%
\$48,001 or more	Any	Each year	28%
Any	\$70,001 or more	Each year	28%

Trustees

Trustee investors investing on behalf of a trust can choose 0%, 17.5%, or 28% to best suit the beneficiaries of the trust. Trustees of testamentary trusts may also notify a rate of 10.5%.

If the trustees choose a rate of less than 28%, or do not choose a rate at all, they will have to include their share of Fund income in the trust tax return. If they choose a rate of 28%, they will not have to do so.

Companies, charities, collective investment schemes

A New Zealand resident company, unit trust, charitable entity, PIE or superannuation fund has a PIR of 0%.

How to Invest continued

It is important we have IRD numbers and up-to-date PIRs for all investors. If you have not provided us with your IRD number and PIR, we will pay tax on your income at the default rate of 28%. If you are investing jointly, we will use the highest PIR on the joint account.

Cheques

Please make your cheque payable to 'Fisher Funds Management Limited Trust Account' and cross it 'Account Payee Only'.

Regular investments

To have your regular monthly investment deducted automatically from your bank account, please complete the Direct Debit Authority contained in this Investment Statement and return it, together with your Application Form, to:

*Fisher Funds Management Limited
c/o Trustees Executors Limited
PO Box 409
Wellington 6140*

Investor identification

Under the Financial Transactions Reporting Act 1996, verification of identity is required where payment is by any means other than a personal cheque.

Personal investors

Acceptable forms of identification for personal investors include a photocopy of two of the following:

- » New Zealand Passport
- » New Zealand Drivers Licence
- » Credit card (with photograph)
- » Firearms licence
- » Marriage Certificate
- » Birth Certificate
- » Document evidencing a bank account in your name (e.g. a deposit slip)
- » International driver's licence

Investing for children

A birth certificate only is acceptable for a child that does not have a second form of identification. If you are under 18, a parent/guardian is required to sign the application and identification is required for the parent/guardian.

For the following investor categories, identification must be verified by providing photocopies of each of the items listed.

Corporations

The director who has signed the application must also provide full details and evidence of identity as specified

for personal investors, together with a Certificate of Incorporation in respect of the investing company.

Trusts and estates

Identification is required for all trustees and executors, as specified for personal investors above.

Investing for another person under power of attorney

Identification of the person in whose name the investment is being made is as specified for personal investors above. In addition, copies of each of the following documents are required:

- » Power of Attorney
- » Certificate of Non-Revocation of Power of Attorney

Return form(s) and cheques

Please mail your Application Form, Direct Debit Authority (if applicable) and cheque to:

*Fisher Funds Management Limited
c/o Trustees Executors Limited
PO Box 409
Wellington 6140*

You will receive confirmation of your investment within seven working days.

Please keep this in a safe place - it is an official record of your investment.

How to Invest continued

Personal service

For all enquiries about making an investment, monitoring your investment, or withdrawing funds, please contact:

*Fisher Funds Management Limited
c/o Trustees Executors Limited
PO Box 409
Wellington 6140
Freephone 0508 FISHER (0508 347 437)
Telephone 09 445 3377
Facsimile 09 489 7139
Email enquiries@fisherfunds.co.nz
Website www.fisherfunds.co.nz*



“Before you send us your application form, have you:

- » Included your IRD number?
- » Chosen your distribution method?
- » Signed the application form?
- » Photocopied and attached your I.D.? ”

Our team will be pleased to provide prompt answers to any questions you may have.

To invest, please complete an Application Form (and a Direct Debit Authority if you intend to invest regularly) and send it to us with your cheque attached.

To withdraw, please write to us stating how much you would like to withdraw from the Fund, quote your Unit Holder number and detail the bank account you would like the proceeds paid to. Please ensure that the withdrawal notice includes the signatures of all current Unit Holder(s).

To make an additional investment, please complete an Application Form or write to us informing us that you would like to make a further investment in the fund and quoting your Unit Holder number. To monitor your investment, you can check the unit price:

- » On the Fisher Funds website (www.fisherfunds.co.nz)
- » By phoning us on 0508 FISHER (0508 347 437) or 09 445 3377
- » In major newspapers
- » In our monthly newsletter
From the Undergrowth

To calculate the value of your investment in the Fund, multiply the number of units you own by the most recent unit price.

You will receive our monthly newsletter within the first two weeks of each month. Please feel free to call us if you would like any help in completing the application form.

Application Form

This is an application to invest in: (please tick appropriate box)

- Fisher Funds High Income Fund
- This is an additional investment

(please insert your Unit Holder number in the boxes provided above)

Unit Holder number

Investor details (Refer to page 22 to determine your Prescribed Investor Rate. If an elected rate is not selected, 28% will apply)

Company Name

(Please list names of Directors under 'Individuals' below)

IRD no. (for Company)

PIR Rate

The PIR Rate for a company will be 0%

Trust Name

(Please list names of Trustees under 'Individuals' below)

IRD no. (for Trust)

PIR Rate

0% 10.5% 17.5% 28%

Individuals (Also Trustees, Directors etc)

Title

Surname

First names

Date of birth

IRD no.

PIR Rate

 / /

10.5% 17.5% 28% (Please tick one)

Title

Surname

First names

Date of birth

IRD no.

PIR Rate

 / /

10.5% 17.5% 28% (Please tick one)

Title

Surname

First names

Date of birth

IRD no.

PIR Rate

 / /

10.5% 17.5% 28% (Please tick one)

Evidence of identity provided (please tick appropriate box)

- Personal cheque
- Other (Additional evidence is required – please refer to page 23 for our requirements)

Investment on behalf of a minor

(Please give the details of the person who is to control this statement (e.g. parent or guardian) if the above named investor/s are 14 years or under)

Title

Surname

First names

Date of birth

Please indicate age at which above named investor(s) may have control of this investment

 / /

Evidence of identity provided

- Personal cheque
- Other (Additional evidence is required – please refer to page 23 for our requirements)

(please tick appropriate box)

Postal address

Please tick here if the address for service is via your adviser, otherwise complete the details below

Home phone

Business phone

Fax

 ()

 ()

 ()

Mobile

Email address

 ()

Detach here

Reporting and communication

By signing this application you agree to receive all forms of communication from Fisher Funds via email unless you tick the box below. This will include our monthly newsletter *From the Undergrowth*, six monthly transaction statements, annual PIE tax statement, investor events and annual reports. Please think of the environment before requesting hard copy communications.

Please tick if you would like to receive the above communication via the post

Investment details

Single investment
(Minimum \$2,000)

Regular investment amount
(Minimum \$100 per month)

Regular investment
start date

Fisher Funds High Income Fund

\$

\$

/ /

Payment: Please make your cheque payable to 'Fisher Funds Management Limited Trust Account' and cross it 'Account Payee Only'.

Regular Investments: Please complete the Direct Debit Authority provided.

An entry fee of 1% applies for all lump sum investments in the Fund made directly to Fisher Funds.

Distributions

All distributions should be: *(please tick one box)*

Reinvested into my holding at the then current unit price (default) Paid directly into the bank account below

Bank/branch

Account name

Account number

The Privacy Act

This statement relates to the personal information that you are providing to the Manager by way of this application and any subsequent personal information which you may provide in the future. The personal information you have supplied may be used by the Manager and the Trustee (and related entities thereof) for the purposes of enabling the Manager to arrange and manage your investment, and to contact you in relation to your investment. The Manager will provide you (on request) with the name and address of any entity to which information has been disclosed. You have the right to access all personal information held about you by the Manager. If any of the information is incorrect, you have the right to have it corrected. You acknowledge that you are authorised to provide personal information on behalf of the applicant and evidence of this authority is provided (in the case of a parent/guardian/other providing information about the applicant) You agree that your/each of your names and addresses may be used by Fisher Funds Management Limited to provide you with newsletters and other information about the Fund and other products and services.

Declaration

I/We have read and retained a copy of the attached Investment Statements and agree to be bound by the terms and conditions of the Trust Deed. I/We agree to the terms outlined above in relation to the Privacy Act and the supply of personal information. I/We understand that the Fund is a vehicle for long term investment and as the Fund invests in shares, the value of my/our investment is liable to fluctuations and may rise and fall from time to time. I/We understand the manner in which the fees will be deducted from my/our investment. This Investment Statement and the offer of securities has been made to me/us in New Zealand.

Signature of applicant, trustee or director

Date

/ /

Signature of applicant, trustee or director

Date

/ /

Signature of applicant, trustee or director

Date

/ /

Please mail this Application Form, together with your cheque and other relevant documentation to:

Fisher Funds, c/o Trustees Executors Limited, PO Box 409, Wellington, 6140, New Zealand

Adviser details (If you have an adviser, he/she may charge an entry fee of up to 4% on each investment)

Adviser name

Company

Adviser fees: Lump sum %

Regular investments/direct debits %

Postal address

Post code

Home phone

Business phone

Fax

Mobile

Email address

Please send a duplicate confirmation of this investment to my adviser

Application Form



“Use this form for another family member or friend!”

This is an application to invest in: *(please tick appropriate box)*

- Fisher Funds High Income Fund
- This is an additional investment

(please insert your Unit Holder number in the boxes provided above)

Unit Holder number

F	I								
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Investor details *(Refer to page 22 to determine your Prescribed Investor Rate. If an elected rate is not selected, 28% will apply)*

Company Name

(Please list names of Directors under 'Individuals' below)

IRD no. *(for Company)*

PIR Rate

--	--	--	--	--	--	--	--	--	--

The PIR Rate for a company will be 0%

Trust Name

(Please list names of Trustees under 'Individuals' below)

IRD no. *(for Trust)*

PIR Rate

--	--	--	--	--	--	--	--	--	--

0% 10.5% 17.5% 28%

Individuals *(Also Trustees, Directors etc)*

Title

Surname

First names

Date of birth

IRD no.

PIR Rate

--	--	--

--	--	--	--	--	--	--	--	--	--

10.5% 17.5% 28% *(Please tick one)*

Title

Surname

First names

Date of birth

IRD no.

PIR Rate

--	--	--

--	--	--	--	--	--	--	--	--	--

10.5% 17.5% 28% *(Please tick one)*

Title

Surname

First names

Date of birth

IRD no.

PIR Rate

--	--	--

--	--	--	--	--	--	--	--	--	--

10.5% 17.5% 28% *(Please tick one)*

Evidence of identity provided *(please tick appropriate box)*

- Personal cheque
- Other *(Additional evidence is required – please refer to page 23 for our requirements)*

Investment on behalf of a minor

(Please give the details of the person who is to control this statement (e.g. parent or guardian) if the above named investor/s are 14 years or under)

Title

Surname

First names

Date of birth

Please indicate age at which above named investor(s) may have control of this investment

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Evidence of identity provided Personal cheque Other *(Additional evidence is required – please refer to page 23 for our requirements)*
(please tick appropriate box)

Postal address

Please tick here if the address for service is via your adviser, otherwise complete the details below

Home phone

Business phone

Fax

--	--

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--	--

Mobile

Email address

--	--

Detach here

Reporting and communication

By signing this application you agree to receive all forms of communication from Fisher Funds via email unless you tick the box below. This will include our monthly newsletter *From the Undergrowth*, six monthly transaction statements, annual PIE tax statement, investor events and annual reports. Please think of the environment before requesting hard copy communications.

Please tick if you would like to receive the above communication via the post

Investment details

	Single investment (Minimum \$2,000)	Regular investment amount (Minimum \$100 per month)	Regular investment start date
<input type="checkbox"/> Fisher Funds High Income Fund	\$	\$	/ /

Payment: Please make your cheque payable to 'Fisher Funds Management Limited Trust Account' and cross it 'Account Payee Only'.
 Regular Investments: Please complete the Direct Debit Authority provided.
 An entry fee of 1% applies for all lump sum investments in the Fund made directly to Fisher Funds.

Distributions

All distributions should be: *(please tick one box)*

Reinvested into my holding at the then current unit price (default) Paid directly into the bank account below

Bank/branch	Account name
Account number	
<input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/>	

The Privacy Act

This statement relates to the personal information that you are providing to the Manager by way of this application and any subsequent personal information which you may provide in the future. The personal information you have supplied may be used by the Manager and the Trustee (and related entities thereof) for the purposes of enabling the Manager to arrange and manage your investment, and to contact you in relation to your investment. The Manager will provide you (on request) with the name and address of any entity to which information has been disclosed. You have the right to access all personal information held about you by the Manager. If any of the information is incorrect, you have the right to have it corrected. You acknowledge that you are authorised to provide personal information on behalf of the applicant and evidence of this authority is provided (in the case of a parent/guardian/other providing information about the applicant) You agree that your/each of your names and addresses may be used by Fisher Funds Management Limited to provide you with newsletters and other information about the Fund and other products and services.

Declaration

I/We have read and retained a copy of the attached Investment Statements and agree to be bound by the terms and conditions of the Trust Deed. I/We agree to the terms outlined above in relation to the Privacy Act and the supply of personal information. I/We understand that the Fund is a vehicle for long term investment and as the Fund invests in shares, the value of my/our investment is liable to fluctuations and may rise and fall from time to time. I/We understand the manner in which the fees will be deducted from my/our investment. This Investment Statement and the offer of securities has been made to me/us in New Zealand.

Signature of applicant, trustee or director	Date
<input type="text"/>	/ /
Signature of applicant, trustee or director	Date
<input type="text"/>	/ /
Signature of applicant, trustee or director	Date
<input type="text"/>	/ /

Please mail this Application Form, together with your cheque and other relevant documentation to:
 Fisher Funds, c/o Trustees Executors Limited, PO Box 409, Wellington, 6140, New Zealand

Adviser details (If you have an adviser, he/she may charge an entry fee of up to 4% on each investment)

Adviser name	Company	
<input type="text"/>	<input type="text"/>	
Adviser fees: Lump sum <input type="text"/> %	Regular investments/direct debits <input type="text"/> %	
Postal address	Post code	
<input type="text"/>	<input type="text"/>	
Home phone	Business phone	Fax
(<input type="text"/>)	(<input type="text"/>)	(<input type="text"/>)
Mobile	Email address	
(<input type="text"/>)	<input type="text"/>	

Please send a duplicate confirmation of this investment to my adviser

Detach here

Direct Debit Authority

Investor instructions

Investor name

Unit Holder number

F	I								
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Weekly Fortnightly Monthly

Fisher Funds High Income Fund

Start date

 / /

Amount

 \$

I have read and retained a copy of the investment statement and agree to be bound by the terms and conditions of the Trust Deed

Bank instructions

Name of account to be debited

Account details

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Bank

Branch

Account number

Suffix

Bank/branch

Address (PO Box)

Town/city

AUTHORITY TO ACCEPT DIRECT DEBITS

(Not to operate as an assignment or agreement)

Authorisation code

0	2	1	7	1	4	7
---	---	---	---	---	---	---

Information to appear in my bank statement (To be completed by Investor)

Payer particulars

F	I	S	H	E	R		F	U	N	D	S
---	---	---	---	---	---	--	---	---	---	---	---

Payer code

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Payer reference

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Customer authorisation

I authorise you, until further notice in writing, to debit my account with all amounts which TEA Custodians o/a Fisher Funds Management Limited (hereinafter referred to as the Initiator) the registered Initiator of the above Authorisation Code, may initiate by Direct Debit. I acknowledge and accept that the bank accepts this authority only upon the conditions listed on the reverse of this form.

Authorised Signature

Date

 / /

For bank use only

Approved

1691 06/07

Date received

Recorded by

Checked by

Bank stamp

Detach here

Conditions of Authority

1. The initiator:

- (a) Regular Fixed Amounts
The Initiator undertakes to give written notice to the Acceptor of the commencement date, frequency and amount at least 10 calendar days before the first Direct Debit is drawn, (but not more than 2 calendar months). In the event of any subsequent change to the frequency or amount of the regular Direct Debits, the Initiator has agreed to give written notice at least 30 days before the change comes into effect.
- (b) May, upon the relationship which gave rise to this Authority being terminated, give notice to the Bank that no further Direct Debits are to be initiated under the Authority. Upon receipt of such notice the Bank may terminate this Authority as to future payments by notice in writing to me/us.

2. The customer may:

- (a) At any time, terminate this Authority as to future payments by giving written notice of termination to the Bank and to the Initiator.
- (b) Stop payment of any Direct Debit to be initiated under this Authority by the Initiator by giving written notice to the Bank prior to the Direct Debit being paid by the Bank.
- (c) Where a variation to the amount agreed between the Initiator and the Customer from time to time to be direct debited has been made without notice being given in terms of clause 1 (a) above, request the Bank to reverse or alter any such Direct Debit initiated by the Initiator by debiting the amount of the reversal or alteration of a Direct Debit back to the Initiator through the Initiator's Bank. PROVIDED such request is made not more than 120 days from the date when the Direct Debit was debited to my/our account.

3. The customer acknowledges that:

- (a) This authority will remain in full force and effect in respect of all Direct Debits made from my/our account in good faith notwithstanding my/our death, bankruptcy or other revocation of this Authority until

actual notice of such event is received by the Bank.

- (b) In any event this Authority is subject to any arrangement now or hereafter existing between me/us and the Bank in relation to my/our account.
- (c) Any dispute as to the correctness or validity of an amount debited to my/our account shall not be the concern of the Bank except in so far as the Direct Debit has not been paid in accordance with this Authority. Any other disputes lie between me/us and the Initiator.
- (d) The Bank accepts no responsibility or liability for the accuracy of information about payments on Bank Statements.
- (e) The Bank is not responsible for, or under any liability in respect of:
 - any variations between notices given by the Initiator and the amounts of Direct Debits.
 - the Initiator's failure to give written advance notice correctly nor for the non-receipt or late receipt of notice by me/us for any reason whatsoever. In any such situation the dispute lies between me/us and the Initiator.
- (f) Notice given by the Initiator in terms of clause 1(a) to the debtor responsible for the payment shall be effective. Any communication necessary because the debtor responsible for the payments is a person other than me/us is a matter between me/us and the debtor concerned.

4. The bank may:

- (a) In its absolute discretion conclusively determine the order of priority of payment by it of any monies pursuant to this or any other Authority, cheque or draft properly executed by me/us and given to or drawn on the Bank.
- (b) At any time terminate this Authority as to future payments by notice in writing to me/us.
- (c) Charge its current fees for this service in force from time to time.



fisher funds 

Making investing understandable, enjoyable
and profitable for New Zealanders



Fisher Funds Management Limited

Registered Office

Fisher Funds Management Limited, Level 2, 95 Hurstmere Road, Takapuna, Auckland 0622

Investor Enquiries

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